

❖ The Masternaut Three X Team

400+ Telematics specialists working across Europe	<input checked="" type="checkbox"/>	<input type="checkbox"/>
150 employees based in the UK and Ireland	<input checked="" type="checkbox"/>	<input type="checkbox"/>
22 in-house Thatcham approved vehicle installation technicians	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Masternaut's sector experts come from industry backgrounds including Transport & Logistics, Field Service, Public Sector, Waste, Construction and Telecommunications.	<input checked="" type="checkbox"/>	<input type="checkbox"/>

❖ Complete end-to-end solutions

Vehicle & Asset Tracking		
Mobile Workflow Applications		
Microsoft Dynamics CRM and Microsoft Dynamics GP		
GreenerFleet – dedicated solution for lowering your fleet's carbon footprint		
No resellers – customers deal directly with Masternaut Three X.	<input checked="" type="checkbox"/>	<input type="checkbox"/>

❖ Our Solutions: Hardware and Software

Hardware designed and developed at Masternaut's European Development centre in France.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Software developed in the UK by Masternaut's experienced and established team of 50 developers.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Dedicated UK Research & Development facility in Skipton	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Over 25 years experience in developing and implementing mobile workflow applications	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Continuous development of tracking and mobile solutions with free updates on a quarterly basis	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Flexible scalable solutions that adapt and grow as your requirements change	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Innovative managed software-as-a-service - No need for investment in new IT equipment	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Microsoft Gold Partner specialising in Microsoft Dynamics CRM and GP ERP software	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Full integration with your existing back office system using our comprehensive Web Services Suite	<input checked="" type="checkbox"/>	<input type="checkbox"/>
RFID solutions and integration available	<input checked="" type="checkbox"/>	<input type="checkbox"/>

❖ Datacentre Facilities

Dedicated secure hosting facilities - over £6m invested in the UK alone	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Solutions are hosted at three separate datacentres, two of which are owned by Masternaut Three X	<input checked="" type="checkbox"/>	<input type="checkbox"/>
All data is stored for a minimum of 7 years	<input checked="" type="checkbox"/>	<input type="checkbox"/>
99.95% guaranteed uptime	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Multiple internet network lines/providers (inc BT, Cable & Wireless and Kingston Communications)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Fully redundant and resilient infrastructure with offsite failover	<input checked="" type="checkbox"/>	<input type="checkbox"/>
State of the art climate control and fire suppression system	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Uninterruptible Power Supply	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Onsite Backup Generator	<input checked="" type="checkbox"/>	<input type="checkbox"/>

❖ Secure mobile telecommunications

Secure private O2 and Orange mobile network APN (access point name)		
Masternaut Three X has secure and private access to its own communications network allowing continued operation even when public telecommunications networks are down.	<input checked="" type="checkbox"/>	<input type="checkbox"/>

❖ Size of installed base

Over 120,000 installed units across Europe, including 55,000 in the UK	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Over 5,000 customers	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Masternaut has customers whose fleets range from 1 to 30,000 vehicles	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Customer Service

UK based dedicated customer service centre	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Over 20 in-house sector specific first-line support professionals	<input checked="" type="checkbox"/>	<input type="checkbox"/>
24/7 customer helpline	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Dedicated account managers and business analysts to maximise customer return on investment (ROI)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Free training at Masternaut Three X head office in Leeds	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Free interactive training webinars at the Virtual Learning Centre	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Onsite training at your premises available	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Partnerships & Accreditations

PRINCE 2 accredited professional services team	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Thatcham Category 5 approved tracking solution	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Certified Microsoft Gold Partner	<input checked="" type="checkbox"/>	<input type="checkbox"/>
O ₂ Centre of Excellence Member	<input checked="" type="checkbox"/>	<input type="checkbox"/>
BT Preferred Partner	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Psion Teklogix Preferred Partner	<input checked="" type="checkbox"/>	<input type="checkbox"/>
360 Scheduling Gold Partner	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Business Awards

Sunday Times Tech Track 100 in 2007, 2008 and 2009
 Deloitte Technology Fast 500 EMEA - 2009
 Ernst & Young Entrepreneur of the Year 2008
 Yorkshire Post Excellence in Business Awards – Winner 2008
 Energy Saving Trust 'Fleet Hero' Award 2008

Microsoft Bing Maps

The latest Microsoft Bing maps are at the heart of Masternaut's tracking solution. See Microsoft Case Study about how United Biscuits save 200k every year: www.microsoft.com/casestudies/Case_Study_Detail.aspx?CaseStudyID=4000003777

Dell's Take Your Own Path Campaign

Chosen to feature in Dell's 'Heroes' global advertising campaign. One of only five businesses chosen by Dell to take part including Masternaut, Innocent Smoothies, Lonely Planet, Good Energy and Jagex.
 See www.takeyourownpath.co.uk

Business Intelligence tools

Opti-Mark

Opti-Mark reporting and business intelligence tool acts as a data warehouse and mines tracking data to unlock key trends and insights. Enables progress to be monitored from a top level with the ability to drill down to the performance of individual business units and branches.

VisuLive

Displays business critical information on large screens with live alerts and updates. Enables proactive management and swift response to business activities and occurrences as they happen. Information is visible to all and encourages people to take ownership of key performance indicators (KPIs).

The Next Generation of Vehicle Tracking Solutions

The company has launched the Masternaut Communications Centre, the next generation all-in-one solution that combines vehicle tracking, job scheduling, sat-nav, messaging and integrated telephony. Requiring only one install, the solution removes the need for several pieces of technology in the vehicle and provides highly cost effective tracking and communication.

A Company of the Aéroports de Paris Group

Masternaut Three X is a subsidiary of Aéroports de Paris, Europe's second largest Airports group. Listed on the Paris Euronext stock exchange, the company has a turnover of over €2.5 billion and has a market capitalisation of over €4 billion.
 See www.aeroportsdeparis.fr